



# WEBINAR: OPPORTUNITIES IN THE SWEDISH INFRASTRUCTURE & CONSTRUCTION SECTOR

Business Sweden, The Swedish Trade and Invest Council, and ANCE, the Italian Construction Association, have the pleasure of inviting you to participate in the Webinar “Opportunities in the Swedish Construction & Infrastructure Sector” on the 14<sup>th</sup> of October at 10:00-11:30 (CET).

Sweden is investing heavily both in critical infrastructure as well as construction of dwellings and offices. The total value of the Swedish infrastructure and construction sector is now more than **30 BEUR** and is expected to reach a value of **41 EURbn by 2027**. The transportation network is the focus of the investments where the government has allocated 70 EURbn to **expand and refurbish existing transportation network** (rail and road) between 2018-2029. The **increasing population rate and a growing maintenance need** are some of the primary reasons behind the investments. The increased residential deficit has resulted in Swedish **construction companies working above their capacity** and in a **need of experienced and qualified staff** to reach goals. As a result of dominating domestic market players, Sweden has been top ranked over the years as the EU member with the **highest housing construction prices**. Therefore, there is an apparent **need for the entry of experienced and skilled international construction companies that can offer their services at competitive prices**.

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#### About Business Sweden:

Business Sweden is the official Swedish trade and investment council. Business Sweden's purpose is to help Swedish companies grow global sales and international companies invest and expand in Sweden. Business Sweden is owned by the Swedish Government and the industry, a partnership that provides access to contacts and networks at all levels.



14<sup>th</sup> of October



10:00-11:30



Microsoft Teams Webinar –  
register [here](#)

## AGENDA

| TIME          | SESSION   |
|---------------|---|
| 10:00 - 10:10 | <b>Welcome and Opening Remarks by:</b> <ul style="list-style-type: none"><li>• Martin Skoogh, Trade Commissioner &amp; Country Manager Business Sweden Italy</li><li>• Federico Ghella, Vice President ANCE</li></ul> |
| 10:10 - 10:15 | <b>Overview of the Swedish Infrastructure &amp; Construction market</b> <ul style="list-style-type: none"><li>• Elisa Alaiso, Business Sweden</li></ul>   |
| 10:15- 10:20  | <b>Swedish export credit financing and Swedish suppliers for export markets - The Swedish EPC program</b> <ul style="list-style-type: none"><li>• Hans-Olof Rauman, Business Sweden</li></ul>                         |
| 10:20- 10:35  | <b>Stockholm Region Infrastructure &amp; Construction Projects Presentation</b> <ul style="list-style-type: none"><li>• Sören Pettersson, Senior Advisory Consultant, Invest Stockholm</li></ul>                      |
| 10:35- 10:50  | <b>Stockholm New Metro Project Presentation</b> <ul style="list-style-type: none"><li>• Pia Lindberg Nedby, Head of Procurement, New Stockholm Metro</li></ul>  |
| 10:50- 11:05  | <b>The West Link Project presentation</b> <ul style="list-style-type: none"><li>• Glenn Svensen, Purchase Manager, the West Link Project, Trafikverket</li></ul>  |
| 11:05- 11:20  | <b>Gothenburg Region Infrastructure &amp; Construction Projects presentation</b> <ul style="list-style-type: none"><li>• Pär Abrahamsson, Business Developer, Business Region Göteborg</li></ul>                      |
| 11:20- 11:30  | <b>Q&amp;A</b>  |